



Slow Creeping Convergence

Many times, clinical people and billing people were disconnected



This Social Worker writes a note for a check in



The billing person sends a bill for a psychiatric service

In the old days, these errors lurked in the background for years and often led to major financial penalties.

Over Time The Billing Rules Have Evolved And Are More Clinical



Payment is more often based on a clinical condition.



Pre-approval and other utilization techniques are conditions of payment (ex., observation rules)



Medical necessity is a condition of payment and a subject of enforcement